### **APPLICABLE PRICING SUPPLEMENT**



## INVESTEC BANK LIMITED

(Incorporated in the Republic of South Africa with limited liability under registration number 1969/004763/06)

#### Issue of ZAR100,000,000 (one hundred million Rand) Senior Unsecured Notes

# under its ZAR60,000,000 Domestic Medium Term Note and Preference Share Programme ("the Programme")

#### IBL277

This document constitutes the Applicable Pricing Supplement (Notes) relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "**Terms and Conditions**") set forth in the Programme Memorandum dated 17 March 2021 (the "**Programme Memorandum**"), as updated and amended from time to time. This Applicable Pricing Supplement (Notes) must be read in conjunction with such Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement (Notes) and the Programme Memorandum, the provisions of this Applicable Pricing Supplement (Notes) shall prevail.

The link to the document setting out the risk factors relating to the Notes and the Issuer is specified in the Programme Memorandum. Prospective investors in any securities should ensure that they fully understand the nature of the securities and the extent of their exposure to risks, and that they consider the suitability of the securities as an investment in the light of their own circumstances and financial position.

Specialist securities, such as the Indexed Notes, Credit Linked Notes, Equity Linked Notes, Equity Basket Notes, Fund Linked Notes and Portfolio Linked Notes (the "**Specialist Securities**") involve a high degree of risk, including the risk of losing some or a significant part of their initial investment. Potential investors should be prepared to sustain a total loss of their investment in such Specialist Securities. The Specialist Securities represent general, unsecured, unsubordinated, contractual obligations of the Issuer and rank *pari passu* in all respects with each other. Potential investors are reminded that the Specialist Securities constitute obligations of the Issuer only and of no other person. Therefore, potential investors should understand that they are relying on the creditworthiness of the Issuer.

#### PARTIES

1.	Issuer	Investec Bank Limited
2.	Specified Office	100 Grayston Drive, Sandown, Sandton
3.	If non-syndicated, Dealer(s)	Investec Bank Limited

4.	If syndicated, Managers	Not applicable
5.	Debt Sponsor	Investec Bank Limited
6.	Debt Officer	Laurence Adams
7.	Issuer Agent (incorporating the calculation agent and the paying agent)	Investec Bank Limited
8.	Specified Office	100 Grayston Drive, Sandown, Sandton
9.	Stabilising manager (if any)	Not applicable
10.	Specified Office	Not applicable
PROV	VISIONS RELATING TO THE NOTES	
11.	Status of Notes	Senior Notes (see Condition 6.1 ( <i>Status of Senior Notes</i> )), Unsecured
	(i) Series Number	1
	(ii) Tranche Number	1
12.	Aggregate Nominal Amount of Tranche	ZAR100,000,000 (one hundred million Rand)
13.	Aggregate Nominal Amount of Notes Outstanding in the Series as at the Issue Date	Nil, excluding this Tranche of Notes
14.	Interest/Payment Basis	Mixed Rate Notes
15.	Form of Notes	Listed. Registered Notes. The Notes in this Tranche are issued in uncertificated form in the CSD
16.	Automatic/Optional conversion from one Interest/ Payment Basis to another	Applicable
17.	Issue Date	15 August 2023
18.	Business Centre	Johannesburg
19.	Additional Business Centre	Not applicable

20.	Nominal Amount	ZAR1,000,000 (One Million Rand) per Note
21.	Specified Denomination	ZAR1,000,000 (One Million Rand) per Note
22.	Calculation Amount	ZAR1,000,000 (One Million Rand) per Note
23.	Issue Price	100% per Note
24.	Interest Commencement Date	15 August 2023
25.	Interest Period(s)	means each period commencing on (and including) an Interest Payment Date and ending on (but excluding) the following Interest Payment Date; provided that the first Interest Period will commence on (and include) the Interest Commencement Date and end on (but exclude) the following Interest Payment Date (each Interest Payment Date as adjusted in accordance with the applicable Business Day Convention)
26.	Interest Payment Date(s)	means 15 August, 15 November, 15 February and 15 May, provided that the first Interest Payment Date shall be on 15 November 2023. If any such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement)
27.	Interest Rate Determination Date/s or Reset Dates	means the Interest Commencement Date and every Interest Payment Date thereafter
28.	Maturity Date	15 August 2026
29.	Maturity Period	Not applicable
30.	Specified Currency	ZAR
31.	Applicable Business Day Convention	Following Business Day
32.	Final Redemption Amount	The Nominal Amount (plus accrued, unpaid interest, if any, to the Maturity Date)
33.	Books Closed Period(s)	The Register will be closed from
		(i) 6 August to 15 August, 6 November to 15 November, 6 February to 15 February and 6 May

			to 15 May (all dates inclusive) until the Applicable Redemption Date, or
			(ii) 10 days prior to any Payment Day
34.	Last D	Day to Register	5 August, 5 November, 5 February and 5 May or if such day is not a Business Day, the Business Day before each Books Closed Period, or, if item 33(ii) above is applicable, the last Business Day immediately preceding the commencement of the Books Closed Period
35.		ions applicable to Subordinated l Notes	Not applicable
36.	of all I	of Aggregate Nominal Amount Notes issued under the amme as at the Issue Date	As at the date of this issue, the Issuer has issued Notes in the aggregate total amount of R41,975,589,015 (forty-one billion nine hundred and seventy five million five hundred and eighty nine thousand and fifteen Rand) under the Programme, including this Tranche.
			The aggregate Nominal Amount of all Notes issued under the Programme as at the Issue Date, together with the aggregate Nominal Amount of this Tranche (when issued), will not exceed the Programme Amount.
37.	Additi	onal Terms and Conditions	Not applicable
38.	FIXE	D RATE NOTES	Applicable
	(i)	Issuer election not to pay interest	Not applicable
	(ii)	Payment of Interest Amount	
		(a) Interest Rate(s)	8.91% nacq
		(b) Interest Payment Date(s)	As set out in 26 above, for the period(s) applicable as described in 43(ii)(b) below
		(c) Fixed Coupon Amount (s)	N/A
		(d) Initial Broken Amount	N/A
		(e) Final Broken Amount	N/A

		(f) In	terest Step-Up Date	N/A
		(g) D	ay Count Fraction	Actual/365
		tl	ny other terms relating to ne particular method of alculating interest	N/A
39.	FLO	ATING	RATE NOTES	Applicable
	(i)	Issue: intere	r election not to pay est	Not applicable
	(ii)	Paym	ent of Interest Amount	Applicable
		(a)	Interest Rate(s)	the Reference Rate plus the Margin
		(b)	Interest Payment Date(s)	As set out in 26 above, for the period(s) applicable as described in 43(ii)(a)
		(c)	Any other terms relating to the particular method of calculating interest	Not applicable
		(d)	Interest Step-Up Date	Not applicable
		(e)	Definition of Business Day (if different from that set out in Condition 1 ( <i>Definitions</i> ))	Not applicable
		(f)	Minimum Interest Rate	Not applicable
		(g)	Maximum Interest Rate	Not applicable
		(h)	Day Count Fraction	Actual/365
	(iii)	methe (e.g.: round	terms relating to the od of calculating interest day count fraction, ling up provision, if rent from Condition 9.2	Not applicable

		est on Floating Rate and Indexed Notes))	
(iv)		er in which the Interest s to be determined	Screen Rate Determination
(v)	Margi	in	1.075%
(vi)	If ISE	OA Determination	Not applicable
(vii)	If Scr	een Rate Determination	
	(a)	Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated)	ZAR-JIBAR-SAFEX with a Designated Maturity of 3 months
	(b)	Interest Rate Determination Date(s)	As per item 27 above
	(c)	Relevant Screen page and Reference Code	Reuters Screen SAFEY page "SF X 3M Yield", or any successor page
	(d)	Relevant Time	11.00 a.m
(viii)	calcul ISDA Screet	erest Rate to be lated otherwise than by Determination or n Rate Determination, basis for determining est Rate/Margin/Fallback sions	Not applicable
(ix)	agent calcul	Ferent from Issuer Agent, responsible for lating amount of pal and interest	Not applicable
ZERO	) COUI	PON NOTES	Not applicable
PART	TLY PA	ID NOTES	Not applicable
INST	ALME	NT NOTES	Not applicable
MIXE	MIXED RATE NOTES		Applicable

40.

41.

42.

43.

	(i)	Issuer election not to pay interest	Not applicable
	(ii)	Period(s) during which the interest rate for the Mixed Rate Notes will be (as applicable) that for:	
	(a) F	loating Rate Note(s):	The Note will be Floating Rate Notes for the period from and including the Issue Date to but excluding the Interest Payment Date of 15 February 2025.
	(b) F	Fixed Rate Note(s):	The Note will be Fixed Rate Notes for the period from and including the Interest Payment Date of 15 February 2025 to but excluding the Maturity Date
	(c) I	ndexed Note(s):	Not applicable
	(d) (	Other Note(s):	Not applicable
	perti head	The Interest Rate and other nent details are set out under the ings relating to the applicable is of Notes	
44.	IND	EXED NOTES	Not applicable
45.	EXC	CHANGEABLE NOTES	Not applicable
46.	OTI	IER NOTES	Not applicable
47.	addi	vant description and any tional Terms and Conditions ing to such Notes	Not applicable
48.	CRE	EDIT LINKED NOTES	Not applicable
49.	-	JITY LINKED NOTES AND JITY BASKET NOTES	Not applicable
50.	FUN	ID LINKED NOTES	Not applicable
51.	POF	RTFOLIO LINKED NOTES	Not applicable
PROV	/ISIO	NS REGARDING REDEMPTION/	MATURITY
52	Dria	r concent of the Delevent	No

52. Prior consent of the Relevant No Authority required for any redemption

	(in the case of the Maturity I	Tier 2 Notes, prior to Date)	
53.	Redemption a	t the option of the Issuer	No
54.		t the Option of f Senior Notes	No
55.	on redemp occurrence of	a Tax Event (Gross up), (Deductibility) and/or	Yes
	(i)	Amount payable; or	Early Redemption Amount as set out in item 58
	(ii)	Method of calculation of amount payable (if required or if different from that set out in Condition 10.9 ( <i>Early</i> <i>Redemption</i> <i>Amounts</i> ))	As set out in item 58
	(iii)	Minimum period of notice (if different from Condition 10.2 ( <i>Redemption</i> following the occurrence of a Tax Event (Gross up) or Tax Event (Deductibility) or Change in Law)	Not applicable
56.	on redemption	otion Amount(s) payable a of Subordinated Capital ulatory Capital reasons	No
57.		otion Amount(s) payable a on Event of Default (if es:	Yes
	(i)	Amount payable; or	Early Redemption Amount as set out in item 58
	(ii)	Method of calculation of amount payable (if required or if different	As set out in item 58

		from that set out in Condition 10.9 (Early Redemption Amounts)	
58.	Other terms ap	pplicable on redemptions	The Notes will not be automatically redeemed on the occurrence of an Activation Event (for the purposes of this item, " <b>Activation Event</b> " means an event that precipitates an automatic redemption in relation to the Notes).
			For the purpose of items 55 and 57, " <b>Early Redemption Amount</b> " per Note means the Nominal Amount plus accrued, unpaid interest, if any, to the date of redemption.
TRIG	GER EVENT		
59.	Are the Notes	Convertible?	No
60.	Contractual Co	onversion Condition	Not applicable
61.	If applicable:		
	(i)	Conversion Price	Not applicable
	(ii)	Conversion Record Date (if different from the Note Terms and Conditions)	Not applicable
	(iii)	Conversion Settlement Date (if different from the Note Terms and Conditions)	Not applicable
	(iv)	Time period for the delivery of the Issuer Conversion Price Notice (if different from the Note Terms and conditions)	Not applicable
	(v)	Other	Not applicable
62.	Contractual W	rite Off Condition	Not applicable

## **GENERAL**

63.	Financial Exchange	JSE Limited
64.	Substitution and variation for Subordinated Capital Notes	Not applicable
65.	Substitution and variation for Subordinated Capital Notes upon a Change in Law	Not applicable
66.	Amendment Option to disapply the Contractual Conversion Condition for Subordinated Capital Notes pursuant to Condition 6.10 ( <i>Disapplication of</i> <i>Contractual Conversion Condition or</i> <i>Contractual Write Off Condition</i> )	Not applicable
67.	Amendment Option to disapply the Contractual Write Off Condition for Subordinated Capital Notes pursuant to Condition 6.10 ( <i>Disapplication of</i> <i>Contractual Conversion Condition or</i> <i>Contractual Write Off Condition</i> )	Not applicable
68.	Aggregate Nominal Amount of Notes Outstanding and aggregate Calculation Amount of Programme Preference Shares as at the Issue Date	R41,875,589,015 (forty-one billion eight hundred and seventy five million five hundred and eighty nine thousand and fifteen Rand) excluding this Tranche of Notes but including all other Notes and Programme Preference Shares issued on the Issue Date
		The aggregate Nominal Amount of all Notes Outstanding (including Notes issued under the Previous Programme Memoranda) and the aggregate Calculation Amount of all Programme Preference Shares (including Programme Preference Shares issued under the Previous Programme Memoranda) as at the Issue Date, together with the aggregate Nominal Amount of this Tranche of Notes (when issued) plus the aggregate Calculation Amount of the Tranche of the Programme Preference Shares (when issued), will not exceed the Programme Amount.
69.	ISIN No.	ZAG000198276
70.	Stock Code	IBL277
71.	Additional selling restrictions	Not applicable

72.	Provisions relating to stabilisation	Not applicable
73.	Method of distribution	Private Placement
74.	Credit Rating assigned to Issuer as at the Issue Date (if any)	See Annex "A" (Applicable Credit Ratings).
75.	Governing law (if the laws of South Africa are not applicable)	Not applicable
76.	Other Banking Jurisdiction	Not applicable
77.	Use of proceeds	General banking business of the Issuer
78.	Surrendering of Individual Certificates	Not applicable
79.	Reference Banks	Not applicable
80.	Other provisions	Not applicable
81.	Issuer Rating and date of issue	Applicable
82.	Date of rating review	8 April 2022
83.	Programme rating and date of issue	Not applicable
84.	Date of rating review	Not applicable
85.	Notes rating and date of issue	Not applicable
86.	Date of rating review	Not applicable
87.	Rating Agency	Not applicable
88.	Material Change Statement	The Issuer hereby confirms that as at the date of this Applicable Pricing Supplement, there has been no material change in the financial or trading position of the Issuer and its subsidiaries since the date of the Issuer's latest audited consolidated annual financial

material change in the financial or trading position of the Issuer and its subsidiaries since the date of the Issuer's latest audited consolidated annual financial statements for the year ended 31 March 2023. As at the date of this Applicable Pricing Supplement, there has been no involvement by KPMG Inc. and Ernst & Young Inc., the auditors of the Issuer, in making the aforementioned statement. 89. Settlement agent

The Standard Bank of South Africa Limited

90. Specified office of the settlement agent

3rd floor, 25 Sauer Street, Johannesburg, 2001

#### **Responsibility:**

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the applicable pricing supplement contains all information required by law and the debt listings requirements of the JSE. The Issuer accepts full responsibility for the accuracy of the information contained in the placing document, Programme Memorandum and the annual financial statements and/or the applicable pricing supplements, and/or the annual report and any amendments or supplements to the aforementioned documents, except as otherwise stated herein.

The JSE takes no responsibility for the contents of the placing document and the annual financial statements and/or the applicable pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the placing document and the annual financial statements and/or the applicable pricing supplements and/or the annual report of the issuer and any amendments or supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the placing document and listing of the debt securities is not to be taken in any way as an indication of the merits of the issuer or of the debt securities and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

SIGNED at Johannesburg on this 11 August 2023.

For:	<b>INVESTEC BANK LIMITED</b>
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Signature:	Botha
	who warrants that he / she is duly authorised thereto
Name:	Annerie Botha
Capacity:	Authorised Signatory
Signature:	Main
	who warrants that he / she is duly authorised thereto
Name:	Sue Neilan
Capacity:	Authorised Signatory

## ANNEX 1

## APPLICABLE CREDIT RATINGS

## 1. Issuer

The Issuer has been rated as follows:

t 08/17/27 Company Tree Ratings	<ul> <li>Alert</li> </ul>		Page 1/3 🖸 Credit Pro
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1) Bloomberg Default Risk   D		Moody's (Continued)	
2) Issuer Default Risk	IG5	17) ST Counterparty Risk Ratin.	NP
	105	18) ST Counterparty Risk Ratin.	
Moody's		is of councerparty Risk Ratin.	
3) Outlook	STABLE	Moody's National	
4) Foreign LT Bank Deposits	Ba2	19) NSR LT Bank Deposit	Aa1.za
5) Local LT Bank Deposits	Ba2	20) NSR Short Term	P-1.7a
6) Senior Unsecured Debt	Ba2		
7) Subordinated Debt	(P)Ba2	21) Standard & Poor's	<u>.</u>
8) Bank Financial Strength	WR	22) Outlook	POS
9) LT Counterparty Risk Asses	s Ba1(cr)	23) LT Foreign Issuer Credit	BB-
10) ST Counterparty Risk Asses		24) LT Local Issuer Credit	BB-
11) ST Bank Deposits (Foreign)		25) ST Foreign Issuer Credit	В
12) ST Bank Deposits (Domesti	C) NP	26) ST Local Issuer Credit	В
13) Baseline Credit Assessment			
14) Adi Baseline Credit Assessn	n ba2	S&P National	
Japan 81 3 4565 8900 Singapore 6	5 6212 1000 U.	20 730 7500 Germany 49 69 9204 121 S. 1 212 318 2000 Copyright 20 SN 2781706 G767-6534-	23 Bloomberg Finance L.P. -173 25-Jan-23 14:04:11 SAST GMT+2
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Japan #1 3 4565 #900       Singapore 6         t 08/17/27       Company Tree Ratings         Investec Bank Ltd         Fitch         1) Outlook         2) LT Issuer Default Rating         3) LT LC Issuer Default         4) Senior Unsecured Debt         5) Short Term         6) ST Issuer Default Rating         7) Individual Rating         8) Support Rating	✓ Alert       STABLE       BB-       BB-       BB-       BB-       BB-       BB-       BWD       WD	S. 1 212 318 2000 SN 2781706 G767-6534- SN 2781706 G767-6534- 19 GM Trend 10 Issuer Consensus* 17) Issuer Band 18 Bank/Contributor Count 19 Level of Agreement 20 Search Coverage Universe   *Premium Field	23 Bloomberg Finance L.P. 173 25-Jan-23 14:04:11 SAST GMT+2 Page 2/3 Credit Pro es   CRDT » Unchanged Not Subscrib HY1 16 High
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Japan #1 3 4565 #900       Singapore 6         t 08/17/27       Company Tree Ratings         Investec Bank Ltd       Fitch         1) Outlook       2) LT Issuer Default Rating         3) LT LC Issuer Default       4 Senior Unsecured Debt         5) Short Term       6) ST Issuer Default Rating         7) Individual Rating       8 Support Rating         9) Viability       10) Government Support	<ul> <li>Alert</li> <li>STABLE BB- BB- BB- BB- BB- B B B B B B B B B</li></ul>	<ul> <li>S. 1 212 318 2000 Copyright 20 SN 2781706 G767-6534-</li> <li>14) Credit Benchmark Composit 15) 6M Trend</li> <li>16) Issuer Consensus*</li> <li>17) Issuer Band</li> <li>18) Bank/Contributor Count</li> <li>19) Level of Agreement</li> <li>20) Search Coverage Universe   *Premium Field</li> <li>GCR</li> <li>21) LT Local Crncy Outlook</li> <li>22) ST Local Crncy Outlook</li> </ul>	23 Bloomberg Finance L.P. 173 25-Jan-23 14:04:11 SAST GMT+2 Page 2/3 Credit Pro es   CRDT » Unchanged Not Subscrib HY1 16 High   CRSR » STABLE STABLE
Japan #1 3 4565 #900       Singapore 6         t 08/17/27       Company Tree Ratings         Investec Bank Ltd       Fitch         1) Outlook       11 Issuer Default Rating         3) LT LC Issuer Default       4 Senior Unsecured Debt         5) Short Term       6) ST Issuer Default Rating         7) Individual Rating       8) Support Rating         9) Viability       10) Government Support         Fitch National	<ul> <li>Alert</li> <li>STABLE BB- BB- BB- BB- BB- B B</li> <li>B B- B</li> <li>B- B- B- B- B- B- B- B- B- B- B- B- B- B</li></ul>	<ul> <li>S. 1 212 318 2000 Copyright 20 SN 2781706 G767-6534-</li> <li>14) Credit Benchmark Composit 15) 6M Trend</li> <li>16) Issuer Consensus*</li> <li>17) Issuer Band</li> <li>18) Bank/Contributor Count</li> <li>19) Level of Agreement</li> <li>20) Search Coverage Universe   *Premium Field</li> <li>GCR</li> <li>21) LT Local Crncy Outlook</li> <li>22) ST Local Crncy Outlook</li> <li>23) LC Curr Issuer Rating</li> </ul>	23 Bloomberg Finance L.P.         173 25-Jan-23 14:04:11 SAST GMT+2         Page 2/3 ☑ Credit Pro         es   CRDT »         Unchanged         Not Subscrib         HY1         16         High           CRSR »         STABLE         STABLE         AA-
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# 2. Notes

This Tranche of Notes will not be rated.